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The Lovely Mobile Awards		

#### INTRODUCTION

The Lovely Mobile Report and Rankings is a look back and celebration of Mobile Marketing done in 2017.

It is a result of a year-long research done by us, analyzing the performance of various projects, agencies and brands in the major, global awards programs.

The awards programs covered by our team for this report includes the likes of: The Cannes Lions; MMA Smarties; The Drum MOMAs; D&AD; The FAB Awards; The Lovely Mobile Awards; etc.



#### Methodology for the Rankings

Every project/ agency/ brand was assigned points based on whether they won bronze, silver, gold or grand prix at the various awards programs.

Each program was also assigned their own 'points weightage', which was then applied to the total of the project/ agency/ brand.

In the agency rankings, all agencies have been grouped as per their parent company - for example - the points for Mirum have been added to their parent company, J. Walter Thompson.

All regional offices were also clubbed together under the parent agency - i.e. - Mindshare India, Turkey, Indonesia, UK, etc. were all combined as Mindshare. All brands were also clubbed together with their parent brands.

#### **MOST AWARDED PROJECTS OF 2017**

PHD China's 'Yasmin's Sex-Ed Revolution' for Bayer was the most awarded project in 2017. It performed particularly well at the MMA Smarties, winning the Grand Prix, 4 Golds and a Silver in the global version of the awards; as well as the Grand Prix, a Gold and 3 Silvers in the regional categories. PHD also became China's only submitting media agency to win a Lion at Cannes 2017.

Dentsu Y&R's 'The Family Way' for Recruit Lifestyle was the Grand Prix winner in the Mobile category at the Cannes Lions Festival.

Of the 20 leading projects, the most (7) were from the Health & Wellness industry (Bayer, Alcoholics Anonymous, Italia Longeva, Colgate, Signal, Dove, and Recruit Lifestyle); followed by the F&B industry, from which there were 6 projects (Amarula, Doritos, Subway France, Mars Inc., Lipton, McDonald's Australia).

Rankings	Project Title	Brand	Agency	Points
1	Yasmin's Sex Ed-Revolution	Bayer	PHD Media	1820
2	From Inside the Plot	FIAT	People Initiative	855
3	#NameThemSaveThem	Amarula	Liquorice & FCB	830
4	Doritos Mystery	Doritos	AlmapBBDO	800
5	Subway - You're the Chef	Subway France	S4M	790
6	Anonymous Friend	Alcoholics Anonymous	J. Walter Thompson Brazil	760
7	Samsung Galaxy S8 - Shake to Own	Samsung	Leo Burnett Vietnam / Starcom & Performics Vietnam	700
8	Chat Yourself	Italia Longeva	Y&R Italia	660
=	Shell App for Connected Car	Shell	MOBGEN	660
9	Pocket Dentist	Colgate	Red Fuse Communications	645
10	The Adventures of Little Brush Big Brush	Signal	R/GA London	640
=	Yapi Kredi Mobile App	YAPIKREDI	YAPIKREDI	640
11	Hungerithm	Mars, Incorporated	Clemenger BBDO, Melbourne	600
=	The Family Way	Recruit Lifestyle	Dentsu Y&R	600
12	Through the Dark	Google	R/GA Sydney	590
13	Dear Media	Dove	SapientRazorfish	560
=	Lipton Green Tea	Lipton	InMobi	560
14	Snaplications	McDonald's Australia	VML	520
=	Stay 'One Step Ahead' with AXA	AXA	Mobext, xAd (GroundTruth), Fallon London, Posterscope	520

15	Influencing the In-Store Influencers	Linksys	Possible	510
16	Axelerate Find Your Magic	Axe	Mindshare Indonesia, AdColony	505
17	Smugglaroos	Dunkaroos	Cossette	500
18	#HEARURMOOD	Langit Musik	Narrada Communication	490
=	The Big O	Durex	Havas Boondoggle	490
=	Waltzing Across TV	Sony Entertainment Channel / Super Dancer	Zapr Media Labs	490
19	SÜTSÜZ OLMAZ	Sütaş	Alametifarika	460
20	Inspiring the Athlete Within Every Woman	Nike	Mindshare India	450
21	Like My Addiction	Addict'Aide	BETC Paris	430
22	Reinventing the Athlete Tour	Nike	Mindshare	410
23	Social Enablers	Pizza Hut	Mindshare	405
24	GEMS EVO Switch Campaign	Government Employee Medical Scheme (GEMS)	Yonder Media	400
=	Google Home of the Whopper	Burger King	DAVID	400
=	Pizza Hut Turns Itself into The Social Enablers for Gamers	Pizza Hut	Mindshare China	400
=	Mobile innovation Makes A Blockbuster	Pirates of The Caribbean 5	AdColony, Dentsu Digital Indonesia	400
25	Zubizu Harbuye Open Air Concerts Campaign	Zubizu	Mindshare	395
26	Official Gorillaz App	Gorillaz	B-Reel	390
27	The Maybelline Snapchat Hack	Maybelline	TBWA Singapore	380
28	Can't Stop	Samsung	R/GA	360
=	City-Proof Your Skin Campaign	Neutrogena	Tribal Worldwide	360
=	The Future of Music	Kobalt	Nimbletank	360
=	McDonald's Monopoly App	McDonald's	VML Sydney	360
=	Miracle on the Hudson-An Aerial VR Experience	Warner Bros Pictures		360
=	Pin Drop to Vote	Puerto Rico State Election Commission	UM /McCann Worldgroup Puerto Rico	360
=	Yandex Traffic Blogger	Vodafone	Mindshare Turkey	360
29	Create Everyday Magic in City Movement	mytaxi		350
30	Cross-Screen Attribution Project	Specsavers	Manning Gottlieb OMD	340
=	Instant DJ	Bacardi	BBDO New York	340
31	T-Mobile Tuesdays	T-Mobile	The Marketing Store LLC	330
32	Unilever U Give	Unilever	Liquorice	320
33	M live Geofencing Surprise and Delight platform	Marriott International	Hyper/MEC	315
=	Turn Your Home into A Café with Nescafé	Nescafé	Mindshare, Maxus	315
34	Hesburger Retail App	Hesburger	Satumaa Family Business	300
=	My Oxfam	Oxfam	Hi Mum! Said Dad	300
35	BotBot	Reply.Al	R/GA San Francisco	290
36	Impossible Made Possible	Ariel	Mobitainment & Brainbow Conscious Creatives	285

37	Alien Biometrics	FOX	Mindshare Spain	280
=	Ford GT Haptic Video	Ford Otosan	AdColony	280
=	Close-Up "Forever Alone" Escape - Find a Perfect Match	Close-up	Mindshare Vietnam	280
=	lşbank Digital Wallet	lşbank		280
=	TV Voice Command	Migros	AdColony Turkey	280
=	More Than 70%	Instituto AzMina	J. Walter Thompson	280
=	#NOFILTERNEHACAMPAIGN	Liva	Saavn	280
38	Garantione Launch Campaign	Garanti Bank	Cereyan Media	270
=	Suppertime Stories	KFC	Ogilvy	270
=	The Magic Wallpaper	Castorama	TBWA Paris	270
39	Campaign that saved 2,500 Lives	Soft Logic Life, Etisalat Mobile	Mindshare	250
=	Kiss the Kremlin	SSEX BBOX	DM9/DDB	250
=	Serena Williams Match Point	Gatorade	TBWA/CHIAT/DAY	250
=	Waze Order Ahead, Feat. Dunkin Donuts' on the Go Mobile Ordering	Dunkin' Donuts	Trilia Media	250
40	Mastercard Presents a Priceless Surprise at Starbucks	Mastercard & Starbucks	Voden	245
=	My Perfect Valentine: Carlos	Biscolata	Rabarba Istanbul	245
41	ArtScience Museum: Into the Wild	Google, Lenovo & WWF	MediaMonks, Amsterdam	240
=	Cadbury 5Star #OBEYYOURMOUTH Activation 2017	Cadbury	Anghami	240
=	Enter the VIVID Party	Virgin Media	Manning Gottlieb OMD	240
=	How We Met Your Mother	Friso Vietnam	Pervorm	240
=	Lux Flowerbomb	Lux	InMobi	240
=	Pop Your Bubble	The Kind Foundation	Edible Inc	240
=	Real Data Produces Unreal Results on Mobile	Huawei Iraq	Out There Media, Mindshare MENA & Zain	240
=	They Score You Score	Carling	Hi Mum! Said Dad	240
=	Energy Switching App	uSwitch		240
42	#SWHOPPER	Burger King	The Jupiter Drawing Room (Cape Town)	230
=	Glicode	Ezaki Glico Co. ltd	Dentsu Inc	230
43	Carling Beer Button	Carling	Hi Mum! Said Dad	220
=	Cheapflights Chat (Messenger Bot)	Cheapflights		220
=	Educo - Child Protection Kit	EDUCO	Havas Media	220
=	Garanti One	Garanti Bankası	Digitouch	220
=	Pond's Gains Ground by Train	Ponds	Mindshare Indonesia, Unilever, AdColony	220
=	Smart Audience Targeting in Facebook Ads for Personal Loans	Akbank		220
44	Knorr Pita Line	Knorr	Mindshare	215
45	Arçelik Oled TV Campaign	Arçelik	NMOBS	210
=	Jingle All the Way	Dettol	GreedyGame Media, Interactive	210
=	Samsung Gear S3 Smartwatch	Samsung	Avenues SMG Indonesia, AdColony	210

46	A Vote for Good	Pedigree	BBDO New York	200
=	Domino's Pizza UK and ROI Apps	Domino's Pizza	Future Platforms	200
=	Gordon's: Alleviating Frustration at the	Gordon's Gin	Carat	200
=	Station ICA Health Counter	ICA	King	200
=	MANBOOBS4BOOBS	MACMA	DAVID Buenos Aires	200
=	My Lidl Job	Lidl	TBWA London	200
=	Stormzy's Number 1 Fan	Pepsi Max	AMV BBDO	200
=	The Lenz App	Telekom Electronics	Saatchi & Saatchi London	200
_	· ·	Beats		
=	The Never-Ending Forest App	Faber Castell	DAVID the Agency	200
47	Sing Your Own Music Moment with Real Life Targeting	Pepsi	Mindshare Vietnam, Redder Advertising	190
48	Doritos Mix	Doritos	AdColony	185
49	Manulife Move	Manulife International Limited	PHD Hong Kong	180
=	Manage Your FE Credit Loan Using Zalo Chat App	Vietnam Prosperity Finance Limited Company	Adtima	180
=	Mobile Makeover for Gamers	L'Oréal	Mindshare China	180
50	Clear Tapping on Mudik	Clear	Mindshare Indonesia, Unilever, AdColony	175
=	Combating the Consumer Blind Spot on TV with Smartphones	DIAGEO	Mindshare India	175
=	Ikea Time Based Location Targeting	IKEA	Mindshare Indonesia, XAXIS Indonesia	175
=	Omnichannel Mobile User Experience	info4africa	Always Active Technologies	175
=	Milo Champ Squad	Milo	InMobi, Mindshare Indonesia	175
=	Release the Beast	Magnum	Mindshare Spain	175
51	AAMI Smartplates	AAMI Insurance	Ogilvy Australia, Melbourne	170
=	Visceral Reality	Rede de Justica	J. Walter Thompson Brazil	170
52	Absolut Buenos Aires	Pernod Ricard/ABSOLUT	UM	160
=	Adidas NMD	adidas, Mediavest	Blis	160
=	Ask for a Raise	The Muse, PayScale, Ladies Get Paid	R/GA	160
=	Blink: A Language of Love Through Light	RMHC	SapientRazorfish	160
=	Buscapé Black Friday Live	Buscapé	Jotacom	160
=	Corona Capital Festival Segmentation	Corona	Mediacom	160
=	Despicable Me 3 - Gru's Voice on Waze	Universal Picture Brazil	Social Tailors	160
=	Game Changers	Vivo	Ginga	160
=	Knorr #CHEFSOFIFTAR	Unilever	AdColony	160
=	Lipton #BETHECOLOUR	Lipton	AdColony	160
=	Lipton Anghami Alarm	Lipton	Magna	160
=	Marketing at the Speed of Sport	Foxtel	Mindshare Australia	160
=	McCafe Digital Activation	McDonalds	dms	160
=	Nike On Demand	Nike	R/GA London	160

_	My Wetgens (Mehile Ann)	Mata and Malaysia	Anaihla MW	160
=	My Watsons (Mobile App)	Watsons Malaysia	Ansible MY	
=	"Here and Now"	Pizza Hut Brazil	In Loco Media	160
=	Súbele El Nível a La Fiesta	Johnnie Walker	OMD, Adsmovil	160
=	Sulamérica City Watch	Sulamérica	Grey	160
=	Vimto Ramadan Snapchat Activation	Vimto	Face to Face, DMCC	160
=	WIFI Killer	TIM Beta	R/GA São Paulo	160
53	Fleetlights	Direct Line	Saatchi & Saatchi	150
=	Quest to Legoland	Legoland Florida Resort	VML	150
=	Rimowa Electronic Tag	Rimowa	Philipp Und Keuntje	150
=	Spectacles	Snap Inc.		150
=	Sugar Smart - Change 4 Life	Public Health England	M&C Saatchi	150
=	The Higher Lower Game	- Company of the comp	Code Computerlove	150
=	Unsafety Check	Black Lives Matter	J. Walter Thompson New York	150
=	Venmo Micro hack	Waterislife	Deutsch	150
54	Artist Aloud App	Hungama Digital Media Entertainment	Hungama Digital Services	140
=	Bring Your Luck This Tet With Castrol	Castrol	Mindshare & Dsquare	140
=	Young Couple Express Love via Mobile Integrated Audio Match System	Close-up	Mindshare Vietnam	140
=	Coca-Cola 360 Degree Wishes	Coca-Cola	Mediacom Vietnam	140
=	Cristina Valbuena	inRead by Teads	Teads	140
=	Find the Hidden Vadaa	Yapı Kredi	Koçzer	140
=	Feel the Greens	Godrej Greens	Madison Communications	140
=	Girl in The City	Castrol	Mindshare India	140
=	IşCep New Features	lşbank		140
=	Supa Strikas Golden Shakes	KFC	Strika Entertainment	140
=	lodex Goes Ambush the Geo-Targeted Way	lodex	Mindshare India	140
=	Knorr The Recipe Doctor	Knorr	Mindshare Vietnam	140
=	Mirinda Release the Pressure	Mirinda	Mindshare India	140
=	Mirinda April Fools	Mirinda	Redder Advertising & Mindshare Vietnam	140
=	Mom's Real Silver Protection	Lifebuoy	Mindshare	140
=	Game Fuel	Mountain Dew	Mindshare India	140
=	My Sole Story	Nike	AKQA, Shanghai	140
=	Pedigree Shape Guide	Pedigree	Hungama Digital Services	140
=	Royco UMB Rural	Royco	Mindshare Indonesia	140
=	Shoprite Local Awareness Campaign	Shoprite	Yonder Media	140
=	Summer Cool Chocopie	Orion	Wavemaker / Cheil	140
=	This Is Your Legend	League of Legends		140
=	Resident Evil: The Final Chapter	Warner Bros.	Mediacom	140
55	Maybelline Proves eCommerce & Livestreaming Were MFEO	Maybelline New York	Mindshare China	135

56	Coca-Cola Refresh and Top up	Coca-Cola	Fulcrum Myanamar	125
57	"The World Invites You" #ExodusHeroes	Exodus Travels	Digital Hybrid	120
=	AT&T and Conan Comic Con 2016	AT&T	Turner Entertainment Networks	120
=	Buy Before You Board	Northern	Blumilk	120
=	Costa Express & Waze	Costa Express	Waze, Zenith Optimedia	120
=	Compelling Authenticity for Birra Moretti	Birra Moretti	Publicis Media, LoopMe	120
=	Epson Colour Light Output	Epson	Ogury, TotalMedia	120
=	Fonix Delivers the UK's First £20 Mobile Donation Mechanic	BBC	Fonix	120
=	FX Star by TalkTalk	TalkTalk	CHI&Partners	120
=	HL App	Hargreaves Lansdown		120
=	Jamie's Italian Gold Club App	Jamie's Italian	CAB Studios	120
=	John Lewis Winter Campaign 2016	John Lewis	M&C Saatchi Mobile	120
=	OneTrace	OneFairway	Nimbletank	120
=	Paid and Organic App Store Optimization (ASO)	The Wall Street Journal	Redbox Mobile Limited	120
=	Patron Cocktail Lab - Cocktail Recommendation Platform	Patron Spirits Company	SapientRazorfish	120
=	Quidco Meets hungryhouse	Quidco & hungryhouse	Button	120
=	Smile Lock Outlet	Toyota i-Road	Dentsu Inc., Tokyo	120
=	The Times & Sunday Times App for iOS	The Times & Sunday Times	SapientRazorfish	120
=	Wild Explorers	Persil	Zone LTD	120
58	Coca-Cola iBeacon Cooler	Coca-Cola	Circus Digital	110
=	Save Your Energy Movement	EnerjiSA	Mediacom	110
59	Boost Effectively Target Kids Using Pokkt's Software	Boost	Mindshare India, Pokkt	105
=	"Shining Everyday" Campaign	P&G	Mediacom	105
=	Revive - Walk More to Bye Zombie Label	7UP	Mindshare Vietnam / REDDER Advertising	105
=	Samsung Galaxy J7 Pro - Put the Lights on Rural	Samsung	Leo Burnett/ Starcom & Performics Vietnam	105
=	Samsung Galaxy A - A-Playlist	Samsung	Leo Burnett/ Starcom & Performics Vietnam	105
=	We Are More	LUX	Gorilla	105
60	Around the World with Mr. Adventure	Heathrow Airport		100
=	At Any Moment & Anywhere with Juan Valdez Coffee	Juan Valdez Coffee	Adsmovil	100
=	BBC Doctor Who	BBC	Mobext	100
=	Cadbury Creme Egg 2016: Snapchat Lens	Cadbury's Creme Egg	Elvis Communications	100
=	Café Nero Mobile Payment and Loyalty Platform	Café Nero and Yoyo Wallet		100
=	Carlos Vives Call Me Campaign	Sony Music Latin		100
=	Check It Before It's Removed	Pink Ribbon Deutschland	DDB Group Germany	100
=	Doritos Heatburst	Doritos	OMD UK	100
=	Emoji Search	Cheapflights		100

=	Made in a Minute	Lowe's	BBDO New York	100
=	News Personalisation at a Grand Scale	The Telegraph	Fetch	100
=	Radox/Rovio Casual Gaming Partnership	Radox	Mindshare	100
=	Reach the Destination with iTaxi	iTaxi	Cube Group	100
=	Red Nose Day SMS Donations	Comic Relief	Fonix	100
=	Rink Bingo	Hockey Club Davos	FCB Zürich	100
=	Stop the Cycle	Huffington Post South Africa	VML	100
=	Spread the Love	Friso Vietnam	Out There Media & Mindshare	100
=	Switching Made Simple	uSwitch		100
=	Teletext Holidays	Teletext Holidays	Yodel Mobile	100
=	The All New Renault Mégane	Renault	Manning Gottlieb OMD, Groundtruth	100
=	Zeus	The Washington Post		100
=	Unibet Sports Betting App Marketing	Unibet	Amobee	100
=	Watch Dogs 2: Unleash Your Inner 'Hacktivist'	Ubisoft	Maxus, Weve	100
61	KPN Safe Lock	KPN	N=5, Amsterdam	90
=	The New Marriott Mobile App: The Perfect Travel Companion	Marriott International		90
62	Celebrity Endorsement in the Age of Social Media	Maybelline	Mindshare China	85
63	Anthony Joshua vs Wladamir Kitschko	Beats Media House by Dre	Havas Media	80
=	Back to Life in VR: Rhomaleosaurus & Giraffatitan	Google Arts & Culture	Google Creative Lab & Framestore	80
=	Beyond a Stadium	Turkcell	BPN Istanbul	80
=	Clear's Virtual Barbershop	Clear	Mindshare Philippines, AdColony	80
=	Coors Light Snapchat Mt. Everest Live Story	Coors Light	72andSunny, Initiative	80
=	Moana Instant Play-Mobile Video Ad with Dynamic End Card	Disney	AdColony	80
=	Dove Programmatic Colours	Dove	Initiative	80
=	Dunlop Mobile Search	Dunlop Tyres SA	Conversation LAB	80
=	Frictionless Mobile Credit	Alliance Data	Alliance Data	80
=	English for Beginners	Allegro	Bardzo	80
=	Kibo Science 360	Google Japan G.K.	Dentsu Inc.	80
=	Last Chance	Cornetto	Mindshare Turkey	80
=	MasterPass Race	Mastercard South Africa	Digitata Insights	80
=	Meet Graham	Transport Accident Commission, Victoria	Clemenger BBDO, Melbourne	80
=	OMO Instagram Emoji Washer	Unilever - OMO	F.biz	80
=	Roads That Honk	HP Lubricants		80
=	Winter Is Coming	Pegasus Airlines	Нуре	80
=	Woman Interrupted App	Woman Interrupted	BETC, Havas	80
64	#IAMMORE VIETNAM	California Fitness & Yoga Centre	RED2 Digital	75
=	Dreams Come True with Boxer in Sunlight	Boxer Superstores		75

=	LYKE- All Fashion One App	LYKE	InMobi	75
=	SA Home Loan House Rules	SA Home Loans	Liquorice	75
65	#AXEYOUCASTING	Axe	Mindshare Spain	70
=	Avis Yandex Navigation	Otokoc Otomotiv - Avis	Koçzer	70
=	Cadbury Marvellous Campaign	Cadbury	Isobar & Affle	70
=	CNA June Holiday Guide	CNA	Mobiclicks	70
=	Conglomerate to Companion	Aditya Birla Group	Mindshare India	70
=	David Vs Goliath 2.0: When Mobile Outmuscled TV	McDowell's No.1	Mindshare India & Zapr	70
=	Dare to Make a Move with #Cornettoloveribbon	Wall's Cornetto	Mindshare Indonesia	70
=	Fizy Heart Rate	Turkcell - Fizy	BPN Istanbul	70
=	Experience in Digital Banking	BTPN Jenius	Telkomsel	70
=	Go Balls Out	Testicular Cancer New Zealand	FCB New Zealand	70
=	Fastcard Ki Paathshala	Good Knight	Mindshare India	70
=	How Friso Auto-Validates Mom's Profiles Via Zalo Chat App	FrieslandCampina Vietnam	Adtima	70
=	Google Play Levels up its Game with Programmatic HD Video	Google	Essence, Indonesia	70
=	Ingenious Way to Measure Your OOH Effectiveness	Bank Central Asia		70
=	Lipton Relaxing Banner	Lipton	Mindshare	70
=	Lipton Ice Tea Shell Promotion	Lipton Ice Tea	Mindshare	70
=	Lipton The Unique Position of Tea in Turkey	Lipton	Wanda Digital	70
=	Live Young, Live Free App	Mahindra & Mahindra	Hungama Digital Services	70
=	Meliá Traveler Connect	Meliá Hotels International	Accenture Interactive	70
=	Nexa Baleno Buddy Pack	Maruti Suzuki	Grapes Digital & Gameloft	70
=	Nayi Soch	Star Plus	Mindshare India	70
=	P&G Thank You Mom	P&G	AdColony	70
=	Outcomes Based Digital Marketing Creating Sustainable Business	Grab	Wavemaker	70
=	Helping Vietnamese Rural Change Brushing Habit to Prevent Cavity	P/S Toothpaste	Out There Media, Mindshare Vietnam	70
=	Pantene Anti-Dandruff Sachet Launch Using "Micro Targeting at Scale"	Pantene	Out There Media, MediaCom Indonesia	70
=	Penghancur Jari	APUS		70
=	Peugeot 3008 Airplane Mode Targeting	Peugeot	OMD	70
=	Privileges are Now 0KM Away from Godrej Infinity	Godrej Infinity	Madison Communications	70
=	Real Beauty Needs No Filter	POND'S	Mindshare	70
=	Rukhna Nahi Hai	JSW IP Holding Pvt. Ltd	Mindshare India	70
=	Samsung Galaxy S8 - Time to Move On	Samsung	Leo Burnett/ Starcom & Performics Vietnam	70
=	Series Extra	Turkcell - BiP	BPN Istanbul	70
=	Sing!	Universal Pictures	mSix	70

=	The Pedigree Pawsome Programme	Pedigree	Hungama Digital Services	70
=	Toilet Change Lives	Scottex/Kimberly	Mindshare Spain	70
=	With You Hamesha - Mahindra Auto's Post Sales Platform	Clark Mahindra & Mahindra	Hansa Customer Equity Pvt. Ltd	70
=	Yomost - Make a Move #Tlpn	Yomost	Leo Burnett Vietnam	70
=	You've Got Something	AXE	Gorilla	70
66	The Sound Book App	NordSüd Publishing House	Jung von Matt/ Limmat, Zurich	65
67	#MYNEOLABEL	Adidas	Iris London	60
=	Al Glasses for Alzheimer's Disease: Know You Again	Baidu		60
68	#breakthegame	UnderArmour	Droga5	50
=	Adidas Neo Snapchat - #myneolabel	Adidas	Iris	50
=	Battle Test: A Nissan Rogue 360 Experience	Nissan USA	Critical Mass	50
=	Give a Beep	Hovding	Edelman Deportivo	50
=	Max Motor Dreams	Ford Spain	Ogilvy	50
=	Mr Bear Driver	Romanian Automobile Club	Publicis Romania	50
=	Notifica: The App You'll Be Glad You Don't Need	United We Dream	Huge	50
=	Pocket Patrol	Samsung Australia	Leo Burnett Sydney	50
=	QQ Alert: Hope Never Dies	QQ		50
=	Reword	Headspace	Leo Burnett Melbourne	50
=	#RUNTOSCROLL	Adidas	Friends Moscow	50
=	Safest Route	Groupama	Marcel	50
=	Smart Social Leasing	Daimler AG / smart	BBDO Group Germany GmbH	50
=	The Voice of Art	IBM	Ogilvy	50
=	The World's Smartest Astrophotography Camera	Tinymos Private Limited	Y&R Singapore	50
=	Twitter Refugees	PASSOP	VML South Africa	50
=	Visit Britain	Expedia	180LA	50
69	ECO Alarm	Fundacion Banco de Bosques	Wunderman Buenos Aires	45
=	Reading & Leeds Festival 2017	Festival Republic	Gameloft Advertising Solutions	45
=	Tour De Tech	Braintree	Havas Media	45
70	#FunnyCauseItsTru Social Clapback	truTV		40
=	#GuiltyTags	Innocence in Danger	McCann Paris	40
=	#NIPPLE FREEDOM	Instituto AzMina	J. Walter Thompson Brazil	40
=	OOH Advertising and Mobile Work Better Together	24 Hour Fitness	Clear Channel Outdoor	40
=	Alert Ad	Victorian Government	BWM Dentsu, Melbourne	40
=	AuktYon On the Sun	Auktyon Band	Great Advertising Group	40
=	Broken Heart (Coeur Brisé)	Spotify	Darewin	40
=	Burrito A Friend	Chipotle	Vibes	40
=	Chevrolet V -Showroom	General Motors	Isobar Singapore, Carat Asia Pacific	40

=	Cognitive Education Platform	TD Ameritrade	Havas New York	40
=	Coca-Cola Break	Coca-Cola	Moblaze, InMobi, Havas Riverorchid	40
=	Colonial Williamsburg Explorer IOS & Android Mobile App	Colonial Williamsburg Foundation	Second Story	40
=	Crowne Plaza Echo	IHG		40
=	Daily Action	Daily Action	Revolution Messaging	40
=	Diretor De Criação Jr.	iStock	J. Walter Thompson (Mirum)	40
=	Different but the Same	Amazon	HLA	40
=	Dove Snapchat Hack	Dove Canada	Mindshare	40
=	Game Day	Vivo	Ginga	40
=	Gender Switching VR	Okamoto	Birdman Inc.	40
=	Green Light Run	Adidas Japan	TBWA\HAKUHODO, Tokyo	40
=	Google Earth VR	Google		40
=	l'm Ada, I can help.	Ada	KBS Albion	40
=	Instant Advocacy Seal Slaughter Campaign	PETA		40
=	Kia Nirobot	Kia Motors of America	Ansible	40
=	Knorr Dinner on Demand	Knorr	Liquorice	40
=	Kotak 811	Kotak Mahindra Bank		40
=	LA FORET	QWANT	Hemisphere Droit	40
=	"Stay Grounded" Campaign	Matcha Love	Deep Focus	40
=	McDonald's App	Arcos Dorados	Gigigo	40
=	Maxis Buffer Art	Maxis Berhad	Ensemble Worldwide, Petaling Jaya	40
=	MyQuit	GSK	Wunderman Health	40
=	Plum Organics: Do Your Part(Ner)	Plum Organics	Something Massive	40
=	Premmie Proud	Babylove	BWM Dentsu, Sydney	40
=	Rose, The Cosmopolitan Of Las Vegas Chatbot	Cosmopolitan of Las Vegas	R/GA Chicago	40
=	Running to Get You	Samsung	Sandbox	40
=	Smart Coasters Help Brewery Boost Website Conversions	Coronado Brewing Company	Thin Film Electronics	40
=	Story Studio	Sainsbury's	AnalogFolk	40
=	The Debate Headache	GSK Consumer Healthcare, Excedrin	Weber Shandwick	40
=	The First Hello	Elevit	PHD China	40
=	The Digital Iron Curtain	O2 Slovakia	TRIAD s.r.o.	40
=	To Be or Not to Be	Pegasus Airlines	Нуре	40
=	Upgrade Your Phone with Firefox	Mozilla- Firefox	Fetch	40
=	Vodafone Yanimda #whatsinitforme campaign	Vodafone	Ketchup Loyalty	40
=	When Horlicks Skipped the Ad & Told a Story in Rural Bihar	Horlicks	Mindshare India	40
71	#SAYANGUANGNYA	Permata Bank	Narrada Communication	35
=	1 MB Campaign	Skylink	Marvelous Moscow	35

4	FO T	\( \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \		٥٦
·	5G Truck	Vodafone	Mindshare Turkey	35
fro	ring the Best Experiences with Food om Virtual to Reality	7UP	Mindshare Vietnam / REDDER Advertising	35
= A\	vianca's Carla Chatbot	Avianca	Accenture Interactive	35
	&J Pop Up Gardens	Ben and Jerry's	Mindshare Spain	35
= Ba	ayram Olsun	Turkcell	Mobiwan	35
= Be	enadryl OBD	Benadryl	Interactive Avenues Pvt. Ltd.	35
= Co	oca-Cola Moments on Jio Chat	Coca-Cola India	Interactive Avenues Pvt. Ltd.	35
E	omfort's Overwhelmed Nature Sensorial xperience	Comfort	Mindshare Vietnam	35
= De	enizbank Dynamic Fixture	Denizbank	AdColony Turkey	35
= Di	unlop Lead Generation	Dunlop Tyres SA	Conversation LAB	35
Al	ome Party Essentials 101 - By Simi the I-Powered Bartender	Diageo	Mindshare India	35
= Ind	idia's First Media Plan Created Through	Bharti Airtel	Group M	35
= lt's	s Your Move	SHIELD	Gorilla	35
De	wid On Paytm: How to Sell Cars in emonetization	Renault	OMD	35
BI	ifebuoy Shampoo Connects Moms with BM Stickers	Lifebuoy Shampoo	Mindshare Indonesia	35
Ké	lasan Utilizes Video Content via Chuyện ể Bé Nghe	Chin-Su	Inspirato Media & Mediacom Vietnam	35
= M	lizone Olimpiactiv	Mizone	VML Indonesia	35
= M	lovistar Base	Movistar	Accenture Interactive	35
th	MO Brings Safari World to Vietnam For ne First Time Ever	OMO	Mindshare & Click Media	35
	anadol Pejuang Tangguh	Panadol	Mindshare Indonesia	35
M	ond's Uses Music to Ignite the True leaning of Ramadan	Pond's White Beauty	Mindshare Indonesia, Unilever, AdColony	35
= R0	CB Bold Army	Royal Challenger Sports Private Limited	Mindshare India	35
= Pu	ulang-Pulang Ganteng	Digital Lifestyle	Narrada Communication	35
= Sa	amsung Connect - Power of a Message	Samsung Vietnam	Leo Burnett Vietnam / Starcom & Performics Vietnam	35
	hoprite Low Price Christmas Brand wareness Campaign	Shoprite	Yonder Media	35
= St	timoji	Mondelez - Stimorol	Gorilla	35
= Sp	prite Ramadan: Truth Is Refreshing	Sprite	InMobi, Mediacom Indonesia	35
= St	urf School of Shine	Surf	Liquorice	35
	anqueray   Depende De Ti	Tanqueray	YDigital Media	35
= Uı	nleash the Power Of 9 Herbs	Clear	Mindshare Vietnam	35
Th	irtual Journey to The Biggest Cave in he World: Son Doong	Oxalis Adventure	DigiPencil MVV	35
Co	tilize the IVR Tech Through Singing ompetition with Idol	Rexona Deo Lotion		35
= W	/all's Heartbrand Pemilan Snack 2017	Wall's	Mindshare Indonesia, POKKT	35
	the security of an October of Display for a Niles	NIKE	Mindshare India	35
	/hen Tinder Swiped Right for Nike ocation Based Communications	NIKL	Mindshare	33

72	"Bullet Train" Connected Music Video	Line Corporation	I&S BBDO, Tokyo	20
=	Audi Enter Sandbox	Audi	POL	20
=	Chroma	Le Musée de l'Homme		20
=	Draw and Release	Galaxy S7 Edge	Dentsu Inc.	20
=	Get the Flow	Vodafone	DDB & Tribal/ Awful Men / Het PR Bureau	20
=	Gone Girl	Justice and Care	Facebook Creative Shop, Singapore	20
=	Ikea Responds to Balenciaga	IKEA	Acne Digital AB	20
=	No More Excuses	Heineken		20
=	Personal Innovation Act	Softbank Corp.	Six, Tokyo	20
=	RPM: Russ Per Minute	Columbia Records	BBDO New York	20
=	Scrabble Keyboard	Scrabble Club (HK)	Cheil Worldwide, Hong Kong	20
=	Samsung Life Changer	Samsung Electronics	Cheil France	20
=	Unlock Han Zi	AirAsia	BBDO Bangkok	20
=	UberESCAPE	Transavia	HUMANSEVEN	20
73	4MATIC Adaptive Book	Mercedes-Benz	Gruppo Roncaglia, Rome	15
=	Ikea Place	IKEA	Norgram, Copenhagen	15



# **PROJECTS BY CATEGORIES**

## **Top 5 Location Based Projects**

Rankings	Project	Brand	Agency
1	Influencing the In-Store Influencers	Linksys	Possible
2	Social Enablers	Pizza Hut	Mindshare China
3	Official Gorillaz App	Gorillaz	B-Reel
4	City-Proof Your Skin Campaign	Neutrogena	Tribal Worldwide
=	Pin Drop to Vote	Puerto Rico State	UM /McCann Worldgroup
		Election Commission	Puerto Rico
5	Yandex Traffic Blogger	Vodafone	Mindshare Turkey

## Top 5 Programmatic Projects

Ranking	Project	Brand	Agency
1	You're the Chef	Subway France	S4M
2	How we Met your Mother	Friso Vietnam	Pervorm
3	Garanti One	Garanti Bankası	Digitouch
=	Pond's Gains Ground by Train	Ponds	Mindshare & AdColony Indonesia
4	Combating the Consumer Blind Spot on TV with Smartphones	Diageo	Mindshare India
5	Súbele El Nível a La Fiesta	Johnnie Walker	OMD Colombia & Adsmovil

#### **Top 5 Mobile Apps Projects**

Ranking	Project	Brand	Agency
1	Shell App for Connected Car	Shell	MOBGEN
2	Yapi Kredi Mobile App	Yapi Kredi	
3	The Family Way	Recruit Lifestyle Co Ltd	Dentsu Y&R
4	Official Gorillaz App	Gorillaz	B-Reel
5	The Future of Music	Kobalt	Nimbletank
=	McDonald's Monopoly App	McDonald's Australia	VML Sydney

#### **Top 5 Mobile Video Projects**

Ranking	Project	Brand	Agency
1	From Inside the Plot	FIAT	People Initiative
2	Through the Dark	Google	R/GA Sydney
3	Axelerate Find Your Magic	Axe	Mindshare & AdColony Indonesia
4	SÜTSÜZ OLMAZ	Sütaş	Alametifarika
5	Mobile Innovation Makes a	Pirates of The Caribbean 5	AdColony & Dentsu
	Blockbuster		Digital Indonesia

## Top 5 Mobile Social Projects

Ranking	Project	Brand	Agency
1	Anonymous Friend	Alcoholics Anonymous	J. Walter Thompson Brazil
2	Snaplications	McDonald's Australia	VML
3	Like My Addiction	Addict'Aide	BETC Paris
4	Harbuye Open Air Concerts	Zubizu	Mindshare UK
5	The Maybelline Snapchat Hack	Maybelline	TBWA Singapore

# **PROJECTS BY REGION**

## **Top 5 Projects from APAC**

Ranking	Project	Brand	Agency
1	Yasmin's Sex Ed-Revolution	Bayer	PHD Media
2	Galaxy S8 - Shake to Own	Samsung	Leo Burnett, Starcom & Performics Vietnam
3	Pocket Dentist	Colgate	Red Fuse Communications
4	Hungerithm	Mars, Incorporated	Clemenger BBDO, Melbourne
=	The Family Way	Recruit Lifestyle Co Ltd	Dentsu Y&R
5	Through the Dark	Google	R/GA Sydney

## Top 5 Projects from EMEA

Ranking	Project	Brand	Agency
1	From Inside the Plot	FIAT	People Initiative
2	#NameThemSaveThem	Amarula	Liquorice & FCB
3	You're the Chef	Subway France	S4M
4	Chat Yourself	Italia Longeva	Y&R Italia
=	Shell App for Connected Car	Shell	MOBGEN
5	Adventures of Little Brush Big Brush	Signal	R/GA London
=	Yapi Kredi Mobile App	Yapi Kredi	

Top 5 Projects from LATAM

Ranking	Project	Brand	Agency
1	Doritos Mystery	Doritos	AlmapBBDO
2	Anonymous Friend	Alcoholics Anonymous	J. Walter Thompson Brazil
3	Pin Drop to Vote	Puerto Rico State	UM /McCann Worldgroup
		Election Commission	Puerto Rico
4	More Than 70%	Instituto AzMina	J. Walter Thompson
5	Kiss the Kremlin	SSEX BBOX	DM9/DDB

Top 5 Projects from NA

Ranking	Project	Brand	Agency
1	Dear Media	Dove	SapientRazorfish
2	Influencing the In-Store Influencers	Linksys	Possible
3	Smugglaroos	Dunkaroos	Cossette
4	Google Home of the Whopper	Burger King	DAVID the Agency
5	Can't Stop	Samsung	R/GA



# MOST AWARDED AGENCIES / MEDIA HOUSES OF 2017

Just like the previous year, Mindshare was comfortably the most awarded agency / media house of 2017. They accumulated over triple the points of the second placed agency, AdColony.

APAC was a particularly fruitful region for Mindshare with their Indian, Chinese, Vietnamese and Indonesian offices amongst the most recognized in 2017.

Rankings	Agency	Points
1	Mindshare	9730
2	AdColony	2875
3	BBDO Worldwide	2430
4	R/GA	2400
5	PHD Media	2040
6	Dentsu	1530
7	J. Walter Thompson	1440
8	Young & Rubicam	1310
9	Liquorice	1300
10	VML	1215
11	Leo Burnett	1185
12	TBWA	1140
13	InMobi	1125
14	OMD	1045
15	Starcom Mediavest Group	1015
16	FCB	1000
17	Havas	995
18	SapientRazorfish	960
19	Wavemaker	940
20	People Initiative	855
21	DAVID the Agency	800
22	MediaCom	795

23	S4M	790
24	Hi Mum! Said Dad	760
25	MOBGEN	660
=	Ogilvy & Mather	660
26	Red Fuse Communications	645
27	YAPIKREDI	640
28	GroundTruth	620
=	Mobext	620
29	Yonder Media	575
30	Narrada Communication	560
31	Fallon London	520
=	Posterscope	520
=	UM	520
32	BETC	510
=	Possible	510
33	Cossette	500
34	Zapr Media Labs	490
35	Nimbletank	480
36	REDDER Advertising	470
37	Alametifarika	460
38	Hungama Digital Services	420
39	McCann Worldwide	400
40	B-Reel	390
=	M&C Saatchi	390
41	DDB Group	370
42	Tribal Worldwide	360
43	Saatchi & Saatchi	350
44	The Marketing Store	330
45	Satumaa Family Business	300
46	Mobitainment	285
=	Brainbow Conscious Creatives	285
47	Interactive Avenues	280
=	Saavn	280
48	Cereyan Media	270

49	Adtima	250
=	Trilia Media	250
50	Gorilla	245
=	Rabarba Istanbul	245
=	Voden	245
51	Anghami	240
=	Carat	240
=	Edible	240
=	MediaMonks	240
=	Pervorm	240
52	The Jupiter Drawing Room	230
53	BPN Istanbul	220
=	Digitouch	220
=	Fonix	220
54	GreedyGame Media	210
=	Koçzer	210
=	Madison Communications	210
=	NMOBS	210
=	SMG Indonesia	210
55	Ansible	200
=	Future Platforms	200
=	Ginga	200
=	King	200
56	Cheil Worldwide	180
57	Always Active Technologies	175
=	XAXIS Indonesia	175
58	Publicis Media	170
59	Initiative	160
=	Blis	160
=	DMS	160
=	Face to Face	160
=	DMCC	160
=	Grey Group	160
=	In Loco Media	160

=	Jotacom	160
=	Magna	160
=	Social Tailors	160
60	Code Computerlove	150
=	Deutsch	150
=	Philipp Und Keuntje	150
61	Accenture Interactive	140
=	AKQA	140
=	Fetch	140
=	Dsquare	140
=	POKKT	140
=	Strika Entertainment	140
=	Teads	140
62	Fulcrum Myanamar	125
63	Blumilk	120
=	Button	120
=	CAB Studios	120
=	CHI&Partners	120
=	Digital Hybrid	120
=	Нуре	120
=	TotalMedia	120
=	LoopMe	120
=	Redbox Mobile Limited	120
=	Turner Entertainment Networks	120
=	Zenith	120
=	Waze	120
=	Zone LTD	120
64	Conversation LAB	115
=	Gameloft Advertising Solutions	115
65	Circus Digital	110
=	Iris Worldwide	110
=	Isobar	110
66	Adsmovil	100
=	Amobee	100

=	Cube Group	100
=	Elvis Communications	100
=	Weve	100
=	Out There Media	100
=	Yodel Mobile	100
67	N=5	90
68	Wunderman	85
69	72andSunny	80
=	Alliance Data	80
=	Bardzo	80
=	Digitata Insights	80
=	F.biz	80
=	Google Creative Lab	80
=	Framestore	80
70	RED2 Digital	75
71	Essence	70
=	Grapes Digital	70
=	Hansa Customer Equity	70
=	Affle	70
=	Zapr	70
=	Mobiclicks	70
=	mSix	70
=	Wanda Digital	70
72	Jung von Matt/Limmat	65
73	180LA	50
=	Critical Mass	50
=	Droga5	50
=	Edelman	50
=	Friends Moscow	50
=	Huge	50
=	Marcel	50
74	AnalogFolk	40
=	Birdman	40
=	Clear Channel Outdoor	40

=	Darewin	40
=	Deep Focus	40
=	Ensemble Worldwide	40
=	Gigigo	40
=	Great Advertising Group	40
=	Hemisphere Droit	40
=	HLA	40
=	KBS Albion	40
=	Ketchup Loyalty	40
=	Moblaze	40
=	Revolution Messaging	40
=	Sandbox	40
=	Second Story	40
=	Something Massive	40
=	Thin Film Electronics	40
=	TRIAD s.r.o.	40
=	Vibes	40
=	Weber Shandwick	40
75	DigiPencil MVV	35
=	Group M	35
=	Inspirato Media	35
=	Marvelous Moscow	35
=	Click Media	35
=	Mobiwan	35
=	YDigital Media	35
76	Acne Digital AB	20
=	Facebook Creative Shop	20
=	HUMANSEVEN	20
=	POL	20
=	Six	20
77	Gruppo Roncaglia	15
=	Norgram	15

#### **MOST AWARDED BRANDS / MARKETERS OF 2017**

Continuing another trend from last year, Unilever was again the most awarded brand / marketer in 2017. Much like Mindshare in the agency rankings, Unilever maintained a big lead over its competitors, gaining well over double the points of second place PepsiCo.

The FMCG giant was recognised all over the world and benefitted greatly from partnerships with the likes of Mindshare, AdColony, Liquorice and F.biz.

2017 was an especially good year for F&B brands, with 4 out of the top 10 belonging to the industry.

Rankings	Brand	Points
1	Unilever	6565
2	PepsiCo	2285
3	Bayer AG	1820
4	Samsung	1715
5	Yum! Brands	1375
6	McDonald's	1200
7	Nike	1195
8	Google	1100
9	Mars, Incorporated	1010
10	FIAT	855
11	Distell Group - Amarula	830
12	Subway	790
13	Yapı Kredi	780
=	L'Oréal	780
14	Alcoholics Anonymous	760
15	Diageo	710
16	Reckitt Benckiser	700
17	Italia Longeva	660
=	Royal Dutch Shell	660
18	Colgate-Palmolive	645

19	Burger King	630
20	Sony	610
21	Recruit Lifestyle	600
22	Telkomsel	595
23	Molson Coors	540
24	Deutsche Telekom	530
=	Procter & Gamble	530
25	AXA	520
26	Belkin - Linksys	510
27	General Mills	500
=	Time Warner - Warner Bros.	500
28	Garanti Bank	490
=	Nestlé	490
29	The Coca-Cola Company	485
30	The Walt Disney Company	480
31	Sütaş	460
32	Vodafone	455
33	Mondelēz International	445
34	Fonds Actions Addictions	430
=	Zubizu	430
35	FrieslandCampina	410
36	Marriott International	405
37	Government Employee Medical Scheme	400
=	GSK	400
38	Johnson & Johnson	395
39	Gorillaz	390
40	Adidas	360
=	Puerto Rico State Election Commission	360
=	Kobalt Music Group	360
41	Aditya Birla Group	350
=	Moovel - myTaxi	350
42	Bacardi Limited	340
=	Specsavers	340
=	uSwitch	340

43	Ford Motor	330
44	Mastercard	325
45	Cheapflights	320
=	Instituto AzMina	320
46	Hesburger	300
=	Oxfam	300
47	Reply	290
48	21st Century Fox	280
=	BP - Castrol	280
=	Godrej Group	280
=	Koç Holding	280
=	Maximum Mobil	280
=	Migros	280
49	Kingfisher	270
50	Turkcell Holding AS	255
51	Dunkin' Donuts	250
=	Soft Logic Life	250
=	Etisalat Mobile	250
=	SSEX BBOX	250
52	Starbucks	245
=	Şölen - Biscolata	245
53	Huawei	240
=	Virgin Media	240
=	The KIND Foundation	240
=	WWF	240
=	Lenovo	240
54	Comcast - Universal Pictures	230
=	Ezaki Glico	230
55	BBC	220
=	EDUCO	220
=	Akbank	220
56	IKEA	210
57	Vivo	200
=	Domino's Pizza	200

=	Faber-Castell	200
=	ICA	200
=	MACMA	200
=	Lidl	200
58	LVMH	190
59	Renault	185
60	Vietnam Prosperity Finance Limited Company	180
=	Manulife International Limited	180
61	info4africa	175
=	Shoprite	175
62	Grupo Globo - Rede de Justica	170
=	AAMI Insurance	170
63	A.S. Watson Group	160
=	Anheuser-Busch InBev	160
=	Naspers - Buscapé	160
=	Nichols plc - Vimto	160
=	The Muse	160
=	PayScale	160
=	Ladies Get Paid	160
=	Pernod Ricard	160
=	SulAmérica	160
=	Telstra	160
=	TIM Celular	160
64	Black Lives Matter	150
=	Public Health England	150
=	Direct Line	150
=	Merlin Entertainments - LEGO Land	150
=	Snap Inc.	150
65	Heineken International	140
=	Hungama Digital Media	140
=	İşCep	140
=	Mahindra Group	140
=	Orion Confectionery	140
=	Riot Games	140

=	Teads Company	140
66	Arriva UK Trains	120
=	AT&T	120
=	Pegasus Airlines	120
=	Exodus Travels	120
=	Hargreaves Lansdown	120
=	Jamie Oliver	120
=	John Lewis	120
=	Just Eat	120
=	News Corp	120
=	News UK	120
=	OneFairway	120
=	Patron Spirits	120
=	Epson	120
=	TalkTalk	120
=	Toyota	120
=	Costa Express	120
67	Goodyear	115
68	E.ON	110
69	Café Nero	100
=	Comic Relief	100
=	Daily Mail	100
=	Heathrow Airport	100
=	iTaxi	100
=	Kindred	100
=	Lowe's	100
=	The Washington Post	100
=	Hockey Club Davos	100
=	Oath	100
=	Pink Ribbon	100
=	Juan Valdez Coffee	100
=	Telegraph Media Group (TMG)	100
=	Ubisoft	100
70	KPN	90

71	Alliance Data	80
=	Apple	80
=	Cinven - Allegro	80
=	Hindustan Petroleum	80
=	Transport Accident Commission, Victoria	80
=	Woman Interrupted	80
72	Boxer Superstores	75
=	California Fitness & Yoga Centre	75
=	LYKE	75
=	SA Home Loans	75
=	Telefónica	75
73	APUS Group	70
=	BTPN Jenius	70
=	Grab	70
=	Peugeot	70
=	JSW Group	70
=	Kimberly Clark	70
=	Loews - CAN	70
=	Meliá Hotels International	70
=	Bank Central Asia	70
=	Star India Network	70
=	Maruti Suzuki	70
=	Testicular Cancer New Zealand	70
=	Yomost	70
74	Mercedes-Benz	65
=	NordSüd Verlag	65
75	Baidu	60
76	Romanian Automobile Club	50
=	Expedia	50
=	Groupama	50
=	Headspace	50
=	Hovding	50
=	IBM	50
=	PASSOP	50

=	Tencent	50
=	Tinymos	50
=	Under Armour	50
=	United We Dream	50
=	Water Is Life	50
77	Fundacion Banco de Bosques	45
=	Live Nation Entertainment	45
=	PayPal	45
78	ADA Health	40
=	24-Hour Fitness	40
=	Amazon	40
=	Arcos Dorados	40
=	Auktyon Band	40
=	Campbells - Plum Organics	40
=	Chiptole Mexican Grill	40
=	Colonial Williamsburg Foundation	40
=	Coronado Brewing Company	40
=	Daily Action	40
=	Elevit Global	40
=	General Motors	40
=	Getty Images	40
=	Hyundai	40
=	Innocence in Danger	40
=	InterContinental Hotels Group	40
=	Matcha Love	40
=	Sainsbury's	40
=	Kotak Mahindra Finance	40
=	Mozilla	40
=	Okamoto Industries	40
=	QWANT	40
=	Spotify	40
=	TD Bank	40
=	The Blackstone Group	40
=	Turner Broadcasting System	40

=	Unicharm Corporation	40
=	Usaha Tegas	40
=	Victorian Government	40
79	Avianca Holdings	35
=	Bharti Airtel	35
=	Denizbank	35
=	Frucor Suntory	35
=	Masan - Chin-Su	35
=	OAO MobiTel - Skylink	35
=	Oxalis Adventure Tours	35
=	Standard Chartered Bank	35
80	Justice and Care	20
=	KLM	20
=	Le Musée de l'Homme	20
=	Naver Corporation	20
=	Scrabble Club (HK)	20
=	Softbank Corp.	20
=	AirAsia	20
=	Volkswagen Group	20



#### **MOST AWARDED COUNTRIES OF 2017**

The UK was the most awarded country in 2017, accounting for 17.25 percent of total points, ahead of the US' 10.79 percent.

The United Kingdom benefited from the success of projects such as MOBGEN's 'Shell App for Connected Car' and R/GA London's 'The Adventures of Little Brush Big Brush', which featured in the top 10 most awarded projects of 2017.

APAC had a strong presence in the rankings, with five of the top 10 countries coming from the region.

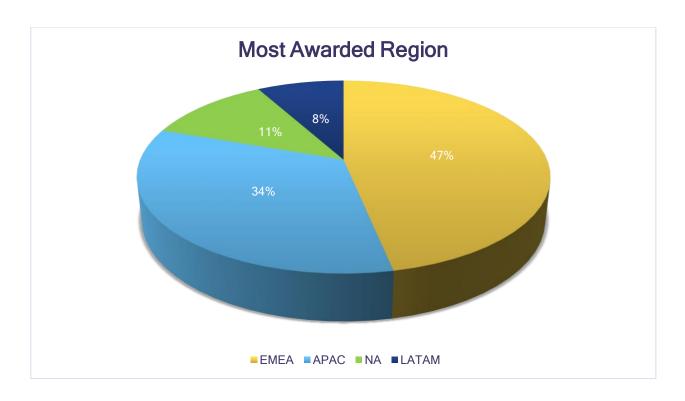
Rankings	Country	Points
1	UK	10890
2	USA	6810
3	Turkey	6785
4	India	4530
5	South Africa	4200
6	Vietnam	3940
7	Brazil	3750
8	China	3505
9	Indonesia	3300
10	Australia	2660
11	UAE	1840
12	France	1720
13	Spain	1515
14	Japan	1170
15	Italy	675
16	Singapore	670
17	Sweden	520
18	Canada	500
19	Argentina	485
20	Puerto Rico	360

=	Taiwan	360
21	Germany	300
22	Hong Kong	285
23	Colombia	260
24	Sri Lanka	250
25	Iraq	240
26	Malaysia	200
27	Poland	180
28	Switzerland	165
29	Egypt	160
=	Mexico	160
30	Myanmar	125
=	Russia	125
31	Netherlands	110
32	Philippines	80
33	New Zealand	70
34	Romania	50
35	Cambodia	40
=	Slovakia	40
=	South Korea	40
36	Norway	20
=	Thailand	20
37	Denmark	15



#### **MOST AWARDED REGIONS OF 2017**

EMEA was the most awarded region in 2017, accounting for 47 percent of total points. Despite having the most awarded project coming from the region, APAC had to settle for second place with 34 percent, ahead of North America's 11 percent. LATAM accounted for the remaining 8 percent of the points.





### THE LOVELY MOBILE LEADERS OF 2018

Andrea Trocino – Head of Mobile, ASOS

Over the last four years, Andrea has built and led the business mobile strategy and development department at ASOS.

His passion for customer experience and technology is the constant driver behind his career and has always been laser-focused on how e-commerce businesses can create best-in-class experiences on mobile.



Andrea's previous roles have been in companies like Sapient Nitro, Usablenet and YOOX NET-A-PORTER Group.

### Kelly Fleetwood – Senior Marketing Manager, Amazon Music UK



Kelly is responsible for managing paid mobile, paid social and voice upsell channel marketing for Amazon Music UK. Amazon was one of the first retail brands to see the potential of m-commerce and it has apps on all platforms.

In 2014, Kelly joined Amazon UK as an account manager to project-manage multi-channel campaigns. She later moved her focus to mobile by stepping into the role of Mobile Acquisition Manager for Europe.

Before her current role, she was Mobile Marketing Manager where she managed paid marketing for the Amazon app in Europe.

### James Farndale – Creative Director, InMobi

James has over 10 years proven international experience, producing award-winning innovative and immersive experiences across multi-channel design and advertising.

Leading the creative services team at InMobi, James helps to push the boundaries of creative and strategic communication on mobile devices. This allows consumers to discover brands, products and services through a rich and meaningful advertising experience.



His overarching creative philosophy is: "Advertising is like telling a joke. If you have to explain it, it's not very good."

### Elena Alti – Head of Digital Marketing, Santander



Elena began her career in the world of advertising agencies, working on different profiles and projects for Tiempo BBDO, Lintas, McCann-Erickson and SCPF (WPP) and managing a multitude of clients such as Coca-Cola, Airtel, Pepsico, Endesa, Heineken, Siemens, BMW/Rover and Vodafone.

In 2008, she held the corporate vice presidency for brand, marketing and product at NH Hotels, with authority in the 25 countries where the company was present.

In January of 2012, she began her adventure in the financial sector of the Santander Group, first as marketing director for

three years and then on to lead the entity's digital marketing.

### Logan Green - Chief Executive Officer and Co-Founder, Lyft

Logan co-founded Lyft with John Zimmer in 2012 and serves as the CEO.

Logan received his B.A. in business economics from University of California, Santa Barbara, where he created the first car-share program and served on the board of the Santa Barbara Metropolitan Transit District.



Lyft was originally called Zimride, inspired by a trip to
Zimbabwe where Logan and John observed neighbors and
communities frequently carpooling. Zimride transformed into the smartphone app Lyft in 2012.

### Kerstin Trikalitis – Chief Executive Officer and Co-Founder, Out There Media



As CEO, Kerstin works closely with Fortune 500 global brands as well as with tier-one mobile operators to increase Out There Media's global growth.

She has over 15 years of international experience in the mobile industry and has held leading management positions since 2001. Prior to her appointment as CEO of Out There Media, she was the managing director of WIN SA, a subsidiary of LSE-listed mobile services provider WIN plc.

Kerstin was also named on <u>last year's Lovely Mobile Leaders</u> list and on <u>MarComm News' Magnificence list of 2017</u>.

### Daphne Loukas – Chief Operations Officer and Co-Founder, Out There Media

Out There Media's COO, Daphne, is responsible for the global operations of the company. She has over 15 years of industry and management experience.

Prior to Out There Media, Daphne was the managing director of an established consulting and trading business, acquiring substantial skills on an international level in "getting things off the ground," operations, leadership, management, finance, administration and negotiations.



She was selected as "Endeavor High Impact Entrepreneur" in 2013 and among the Top 50 Female Executives in Mobile by Mobile Entertainment Forum.

Fidji Simo – Director of Product, Facebook



At Facebook, Fidji leads video, news and advertising in News Feed. Most recently, she launched Live Video, 360 Video, videos that autoplay in News Feed, and Instant Articles.

She also helped grow Facebook's mobile ad business by building new ad formats, like video ads, canvas ads, carousel ads and lead ads.

Fidji joined Facebook from eBay where she was part of the strategy group and rotated through eBay's main offices in France, Spain and the US.

### Adam Brotman – EVP, Global Retail Operations & Partner Digital Engagement, Starbucks

Adam joined Starbucks in April 2009 and most recently served as the EVP of global retail operations and partner digital engagement, leading the core digital business, emerging in-store digital and entertainment teams at Starbucks.

Adam was also chief digital officer, overseeing mobile order and pay, the Starbucks card, loyalty, e-commerce, Wi-Fi and the Starbucks Digital Network – projects that cemented Starbucks' position as a digital pioneer in the restaurant industry. Adam is leaving Starbucks this month to join J. Crew.



### Harry Kargman - Chief Executive Officer, Kargo



Harry founded Kargo in 2003 and has grown it from a small start-up shop to a leader in mobile brand advertising. In 2015, Kargo was recognized as one of America's fastest-growing companies by Inc. magazine.

Kargo works with the world's most prestigious media companies and brands to deliver high-quality mobile brand advertising. Their technology and ad experiences are integrated into the sites and apps of more than 300 of the largest publishers, and its technology powers the campaigns of more than 200 of the most influential brands.

Harry holds over fifty patents related to Kargo's technology and continues to drive the company to innovate around mobile advertising solutions, data products and programmatic technology.

### Kamakshi Sivaramakrishnan – Chief Executive Officer, Drawbridge

Kamakshi leads Drawbridge, the fastest-growing womanled company on the Inc. 5000 (it is #6 overall on the list). Her business uses a complex algorithm to better understand how users interact with ads online and across different interfaces (smartphones, tablets, etc.).

By determining whether multiple devices are linked to the same user, Drawbridge can, for example, tell if a given user sees a banner ad on mobile but then makes a purchase on their computer.



This gives marketing agencies insight that their mobile ads are in fact driving consumer spending. Kamakshi was also named on MarComm News' Magnificence list of 2018.

Seng Yee Lau – Senior EVP, Chairman of Advertising, Chairman of Group Marketing & Global Branding, <u>Tencent</u>



Seng Yee has held his current EVP position since August 2017. He also sits on the advisory board for Ad-Tech, the globally-renowned organization for online marketing. He served as executive partner of Publicis China and CEO of BBDO China. Seng Yee is a prolific speaker and article-contributor in the ad industry.

In 2011, Seng Yee was honoured globally as "The World's 21 Most Influential People in Marketing and Media" by New York-based Advertising Age.

In 2015, he received another global award when he was announced as "Media Person of the Year" by Cannes Lion Festival of Creativity in France, making him the first recipient from China to receive such recognition.

### Mark Corner – Chief Technology Officer, Fiksu

As CTO, Mark heads engineering, research and development. In his day-to-day role, he oversees a growing team of developers, ensures the upkeep of Fiksu's numerous technologies and pursues opportunities for further innovation.

A tenured associate professor at the University of Massachusetts Amherst School of Computer Science, Mark credits the rapidly changing field of academic research as influential in preparing him for his role within the dynamic industry of mobile marketing.



He has authored dozens of publications on mobile systems, holds two patents, and has been awarded millions of dollars in federal and industrial research grants.

### Peggy Anne Salz – Founder and Chief Analyst, MobileGroove



MobileGroove is a top 50 ranked destination providing analysis, custom research and strategic content marketing to the global mobile industry and mentoring and consulting to tech startups.

Peggy, the chief analyst and founder, has been named a Top 30 Mobile Marketing Influencer. She is a frequent Forbes contributor and guest blogger for a variety of leading media outlets where she shares her insights on mobile marketing, mobile apps, customer engagement and business innovation.

She has written over 300 articles on mobile marketing, mobile search, social media and mobile industry news and developments, and nine books about mobile, both as a lead author and in partnership with global companies like InMobi.

### Aimée Lapic – Chief Marketing Officer, Pandora

Before joining Pandora, Aimée had a 13-year run at Gap Inc. where she served most recently as CMO for Banana Republic and the general manager of BananaRepublic.com.

In this role, Aimée's team's effort in paid-social media and other digital marketing programs delivered a return on investment of more than 500 percent.



At Pandora, Aimée is responsible for overseeing the streaming music provider's "next chapter," utilizing cutting-edge, digital, social and mobile marketing initiatives and leading consumer brand strategy, market positioning, performance-based and partnership marketing for the company.

### Robert Murphy – Co-Founder and Chief Technology Officer, Snap, Inc.



Bobby and his business partner Evan Spiegel created a disappearing-image messaging app called Picaboo in college, which become Snapchat in 2011.

As CTO, Bobby is responsible for Snap's engineering teams. Sources say he is also closely involved with Snap Labs, a mysterious team within the company that works on top-secret, unannounced products.

He remains the author of much of the Snapchat app code to this day.

### Mike Krieger – Chief Technology Officer and Co-Founder, Instagram

Mike, along with Kevin Systrom, created Instagram in 2010 and sold it to Facebook in 2012 for one billion dollars. The photo-sharing app boasts 700 million registered users, and more than 400 million people come to the platform every day.

Last year, the company launched "Instagram Stories" which allows users to share multiple pictures and videos in a single slideshow.



The photos and videos disappear after 24 hours, meaning that they serve their purpose of sharing an experience but don't disrupt a carefully curated account.

### Ryan Holmes – Chief Executive Officer, <u>HootSuite</u>



HootSuite is a social media management company that has 8 million users, including 79 of the Fortune 100 companies. A college drop-out, Ryan started a paintball company and pizza restaurant before founding Invoke Media, the company that developed HootSuite in 2009.

Today, Holmes is an authority on the social business revolution, quoted in The New York Times and Wall Street Journal and called upon to speak at TEDx and SXSW Interactive Conferences.

Through HootSuite University, Holmes partners with major universities to deliver social media coursework to the next generation of business leaders.

### Aaron Rajan – Vice President of Information Technology, Unilever

In this role, Aaron covers marketing, advertising, sustainability and communication as well as employee technology.

Prior to that, Aaron was director of global marketing platforms, responsible for partnering up Unilever's biggest brands. He was active across 100 markets to deliver a full spectrum of technology and digital innovation including search, social, mobile and e-commerce.



He led the development of and transition to Unilever's global creative technology platforms and agency-technology roster.

### James Temple – Executive Vice President, Chief Creative Officer, R/GA EMEA



James started at R/GA New York and soon became a founder of R/GA London. Under his leadership, the office has won every major industry award.

The company provides solutions spanning ventures, consulting, architecture, design and marketing for client partners such as Disney, Dyson, Google, Nike, Samsung, Siemens and Unilever. James was the originator of R/GA's global partnership with Beats by Dr. Dre, building the brand through culture-defining marketing.

Beginning his career at IBM, James has over 20 years of design experience creating innovative digital products and services, like America's first online banking system and the order management system of the New York Stock Exchange.

### Fatoumata Ba, Founder and Chief Marketing Officer, Jumia

Fatoumata, an entrepreneur from Senegal, built her first website at the age of 16. She launched Jumia Ivory Coast, an online retail platform supported by Africa Internet Group, which started with 10 employees in 2013 and became the fastest growing African e-commerce site.

By 2015, it had more than 300 employees and more than 500,000 unique monthly visitors buying more than 50,000 products. Fatoumata later launched Jumia Nigeria, the largest e-commerce site on the continent in market share, employees and revenues.



She has partnered with more than 30,000 vendors and brands, including Apple, L'Oreal and New Look. Jumia spans across 9 verticals (mall, market, food, travel, deals, cars, house, jobs, pay) and 23 countries in Africa.



### THE LOVELY MOBILE AWARDS

### The Lovely Application Award: Instagram



2017 was a big year for Instagram, as brands continued to take advantage of social influencers on the platform.

Research has found that the number of sponsored posts nearly doubled last year, and Instagram's influencer marketing is poised to become a \$2 billion industry by 2019.

With 2018 predicted as the "Year of the Influencer", the channel, founded on peer recommendation, continues to show rapid annual growth, driven by this app in particular.

### The Social Loveliness Award: Bayer - Yasmin's Sex-Ed Revolution

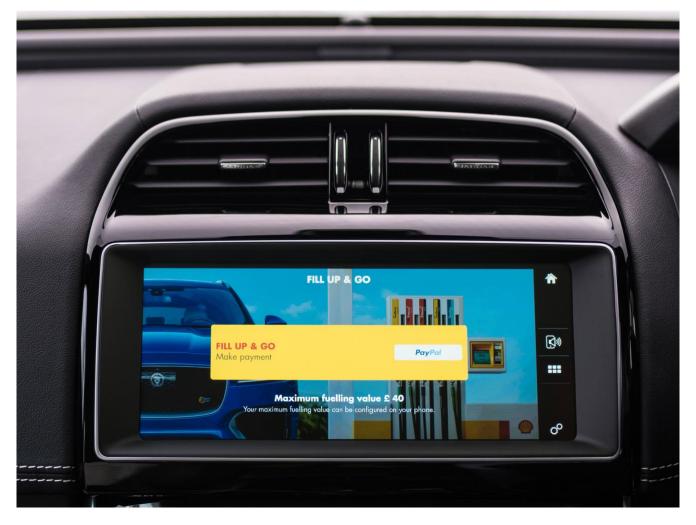


PHD China's revolutionary campaign won this award for addressing the culturally taboo issues of sex and contraception, while boldly challenging the country's authorities and content regulations.

The mobile-led campaign featured two candid sex education videos that reached over 18 million students across 3,000 Chinese universities. In one week, the videos acquired 12 million views, climbing to 30 million within the first month.

The hugely successful campaign proved that it was exactly what millions of China's young adults were waiting for.





MOBGEN's innovative mobile platform made life easier for Shell customers by providing them with relevant services, offers and a payment tool to enhance the driving experience and help motorists 'on the go'.

The app also furthered the collection of customer data to facilitate improved strategic decision making.

Shell's innovative technology was ahead of the curve, beating out automobile giants GM, who also released their app in December 2017.

What the launch video here.

# Spread the word. Share Spread the word. Share this numbers and let the world know that Manterruption is real. With comment... #WOMANINTERRUPTED White comment... #WOMANINTERRUPTED AND WITH LIST WEEK WITH COMMENTERRUPTED Sent to: IMIS WEEK INIS 
### The Loveliest Idea Award: BETC São Paulo - Woman Interrupted App

In 2016, much was said about the Manterrupting phenomenon, one of the many kinds of violence against women. It's a sexist behaviour that happens precisely when she cannot finish her speech because a man unnecessarily interrupts her. The subject was under the spotlight during the American election period, when Donald Trump interrupted Hilary Clinton 51 times during their first debate.

Inspired by this discussion, the agency BETC São Paulo created the mobile app Woman Interrupted - a platform that counts how many times a man interrupts a female speech. It launched in the week that celebrated the International Women's Day in 2017.

The objective of the Woman interrupted App is to generate awareness and more debate around Manterrupting. The innovation also aims to raise awareness in the male audience, who often does not recognise their behaviour.

### The Lovely M-Commerce Award: IKEA Place App



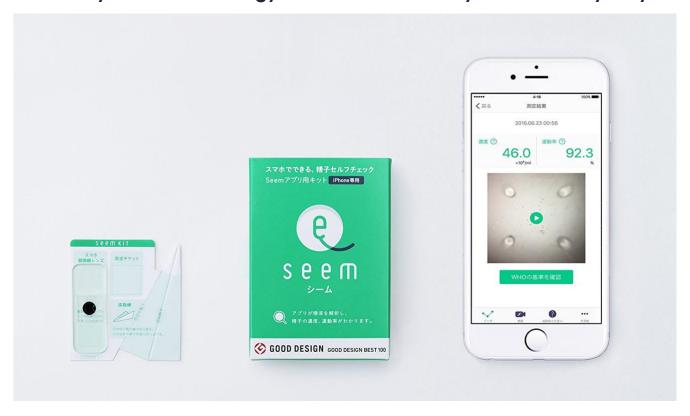
Norgram's augmented reality app for IKEA gives users the ability to experience and experiment with furniture from the Swedish retailer before making a purchase, by virtually placing thousands of IKEA products into their homes, backyards, or even out on the street.

The AR technology is precise enough to allow customers to see the texture of a fabric, and even the interplay of light and shadows on potential furnishings, which greatly enhances the furniture retail experience.

To boot, users can then purchase the products of their choice directly from the Place app.

Watch the launch video here.

### The Lovely Use of Technology Award: Recruit Lifestyle - The Family Way

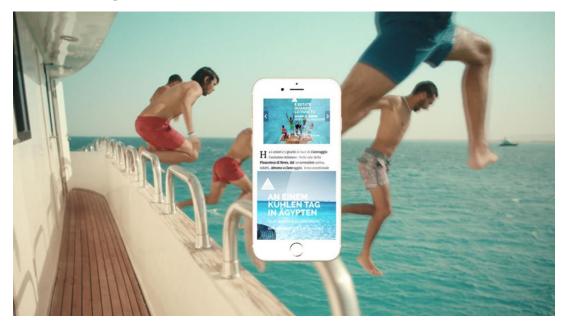


Dentsu Y&R's 'The Family Way' for Recruit Lifestyle showcases the Japanese brand's 'Seem' app that allows men to test their sperm quality with their mobile phones.

The 'Seem System' includes a tiny lens on which men can put a drop of semen, and the app will analyze it for count, concentration and mobility.

The app was also awarded the Grand Prix from the Cannes Lions Mobile Jury for its unexpected and innovative use of technology.

## Lovely Use of Programmatic: Mindshare Dubai & Egyptian Tourism Authority - Owning All Travel Related Moments



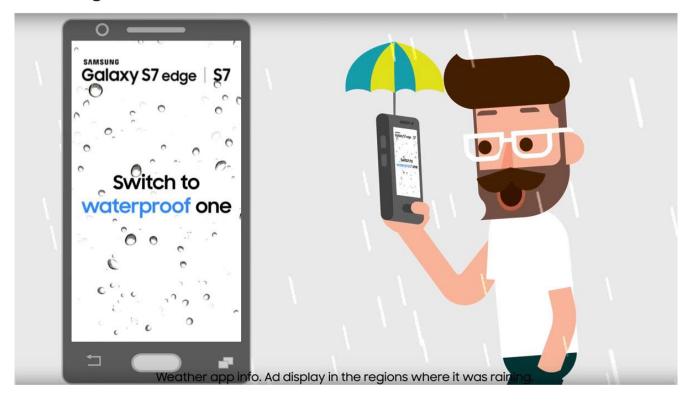
Together with Mindshare Dubai, Egyptian Tourism Authority utilised on programmatic weather trigger on mobile to inspire travellers to visit Egypt. This was introduced 1st in Germany while Germans were booking for their winter holidays. They used geofence trigger technology to reach potential travellers while thinking about holidays. The technology was used as a disrupting method when travellers were booking a trip by displaying inspirational scenes of Egypt at the Travel agents' point of sale.

Research also showed that travellers begin to think of their next trip as soon as they are back from their last one, or during their current vacation. So, they targeted major airports across Italy, as well.

### The results:

- The programmatic weather trigger had a CTR 1.5 X higher than norms, and the geofenced trigger has a CTR 2 X higher.
- The comprehensive advertising campaign has seen inbound travel both countries targeted increase by an average of 60%.

# Lovely Use of Location: InMobi, Starcom & Leo Burnett - Samsung Galaxy \$7/\$7 Edge



Samsung wanted to use in-app advertising to connect with Android smartphone users in Poland who could benefit from the superior features of the Galaxy S7.

Together with Leo Burnett and Starcom, Samsung asked InMobi to design a breakthrough creative. The agency realised the best way to get the user's attention was to show them hyper-personalised ads based on data from their smartphone. They were able to discover the unique pain points of the user, and their smartphone, and show them different creatives based on their particular circumstances.

Take the example of Luke, a 28-year-old smartphone user. Like many of us, Luke seems to be permanently attached to his smartphone and relies on it in a variety of situations throughout his day. Although Luke is borderline obsessed with his smartphone he doesn't get too caught up in the specifications of the device, like technical data, pixel number or processor speed. It also seems that Luke, whether consciously or subconsciously, has become very good at ignoring advertising shown on his smartphone.

So, the challenge for Samsung was how to get someone like Luke's attention when they appear to be completely 'ad blind'.

By using data from Luke's phone, it was possible to recognise moments in the day when his smartphone was not performing well enough to keep up with the busy demands of his life, including:

- Location data from weather app if it was raining in Luke's region, he would see a creative highlighting the waterproof features of the S7.
- Low phone battery show a creative about the superior battery life of the S7.
- Clock and geolocation if it was dark at the time the ad was shown, Luke would see a
  creative showcasing the light-sensitive camera on the S7.
- Device memory show creative about the S7's expandable memory.

Each creative had a CTA to learn more details about the S7, with the option to buy.

Using this breakthrough creative concept, InMobi was able to generate more dynamic user data from a single ad unit than has been previously seen in any other mainstream campaigns. The result was an ad experience that was hyper-relevant to the user.

The campaign was particularly effective at reaching the objectives of showcasing features of the Galaxy S7 while highlighting the innovative nature of the Samsung brand. This mobile campaign reached over 600,000 unique smartphone users even with the extremely precise targeting of being able to serve the user bespoke ads based on context.

The average CTR of the campaign was 3.74% with a maximum of 8.22%. The average session time was 1 minute 30 seconds. There was an interaction rate of 6.67%, which is above the industry average. These stats show an excellent ROI for Samsung and that the campaign was particularly well received by the target audience.

### Lovely Use of Data Personalisation: Fetch for The Telegraph



By combining varied smart ad technology platforms, overlaying sophisticated audience segmentation and handcrafting the headlines, Fetch helped The Telegraph to offer millions of readers a modern and instant news source, humanly-crafted in real-time by its editorial team.

With a goal to drive 10 million engaged users by 2020 and transform their global news source for the digital age, The Telegraph needed to create brand affinity with a new generation of younger readers (35-44-year olds), who demand instant and relevant online news.

Navigating millions of data points, Fetch and The Telegraph achieved what had never been done before: personalised news delivery, at scale, within just 6 weeks.

Read more about the project here.

Lovely Use of Targeting: Out There Media, Mindshare Vietnam & P/S Anti Cavity – Helping Vietnamese Rural Change Brushing Habit to Prevent Cavity



The biggest problem faced by Unilever's P/S Anti Cavity was the fact that 90% Vietnamese have dental problems with a lack of education in creating awareness about the need to brush twice daily to avoid cavity especially at night. The problem was more persistent in the rural areas.

With market share of P/S in anti-cavity segment declining in Q1 2017 especially in the rural markets; they decided to launch the P/S Heart Campaign.

To deliver this campaign, Mindshare worked with Out There Media (OTM) an aggregator of Telcom data who helped further profiling the data into "micro-targeting data at scale" which combined age, gender, location, time of day and ARPU (average revenue per user) to reach these moms with effective communication and reward them for engagement.

The idea was to prove effectiveness in Rural Vietnam which had high feature phone penetration and the same campaign to be executed across different clusters in a meaningful and effective way combining REACH and EFFICIENCY.

As a consequence, each and every user was engaged in a way that was most "familiar" and "enticing" to them, speaking their language depending on handset, area, ARPU, habits - as opposed to a one size fits all or a smartphone-only approach.

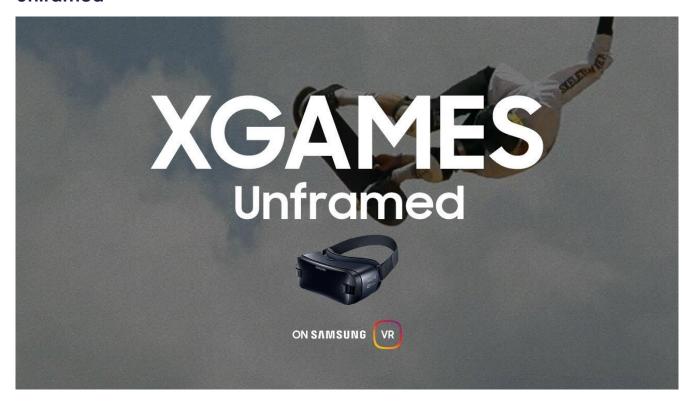
Additionally, all creatives were 'zero rated', which means that any interaction with the message/ad would not eat into people's data plan, in a market where internet connectivity is not yet present and people do not have an "all you can eat data plan."

The campaign reached 50% total target audience in Mekong delta and south east across the mobile advertisings network (1.25 million users) with this micro targeted approach, with 30 times higher performance in terms of engagement and response rates compared to industry average benchmarks.

The brand reported a post campaign analysis brand equity score of +300bpt or +3% on the attribute of helping families improve their brushing habits and +100bpt or +1% towards preventing cavities as compared to 2016.

Rural especially experienced an uplift of +2.4% which shows the effort for supporting rural paid off amazingly well.

# Lovely Use of 360° Content: InMobi, Starcom & Samsung – X Games Unframed



In 2017, Samsung launched a live event partnership with the X Games to promote its virtual reality headset Gear VR.

Gear VR users were able to experience the thrill of the X Games from the comfort of their homes, streamed live and unframed in full 360° video, as they watched the world's best BMX riders and skaters compete at the biggest action sports event of the year.

The objective of this campaign was to drive awareness of Samsung Gear VR headset and the X Games original video content to highlight Samsung as a major player in VR and 360° video. The primary target audience was VR enthusiasts and Extreme Sports fans in the UK. Samsung also wanted to connect with the secondary target audience of 18-34 years olds with an interest in general tech and sport.

To reach these audiences, Samsung and Starcom teamed up with mobile advertising platform, InMobi, to produce and execute a creative advertising strategy. The campaign was split into two phases.

Phase I was used to create awareness of the X Games and the Samsung partnership. This ran from 10-13 July in the lead up to the X Games in Minneapolis, USA (13-16 July). Interstitial ads included a 360° video that introduced the X Games stars. The user became immersed in the video as the accelerometer was utilised to view content from a 360° perspective. This helped to create hype around the skateboarding and BMX events.

The idea of this first phase was to capture the essence of the X Games with an exciting teaser for the main event - ultimately Samsung wanted to encourage the target audience to watch the X Games live on their Gear VR headsets. These users not only experienced the teaser video, but they were also encouraged to add the events to their calendar so that they could be alerted when the events went live. The smartphones targeted in Phase I were Android devices compatible with the Samsung Gear VR headset.

Phase II ran from 11-18 August and showed highlights from the X Games. A set of 360° highlight videos were used to enhance the experience and showcase the various X Games events. These highlights allowed the users to experience a snapshot of the original VR content available but, ultimately, helped to drive additional traffic to the Samsung VR microsite. The smartphone devices targeted in Phase II were Android and iOS, as this phase did not need to specifically target devices compatible with the headset.

Through persona, age and geo-targeting, InMobi was able to reach 350k users out of a possible 2.5m in the UK (14% of the target segment). The completion rates for the creative executions were significantly higher than the InMobi network's benchmark, with Phase I at 1.4X higher and Phase II at 3.8X higher. Overall the campaign was a huge success for Samsung.

# FULL RESULTS OF THE LOVELY MOBILE AWARDS

Category	Title	Brand	Agency	Award
The Loveliest Project of 2017	Yasmin's Sex Ed-Revolution	Bayer	PHD Media	Gold
Lovely Brand / Marketer of the Year	Unilever	Unilever		Gold
Lovely Agency of the Year	Mindshare		Mindshare	Gold
Lovely Application	Instagram	Instagram		Gold
Social Loveliness	Yasmin's Sex Ed-Revolution	Bayer	PHD Media	Gold
Lovely Innovation	Shell App for Connected Car	Shell	MOBGEN	Gold
The Loveliest Idea	Woman Interrupted App		BETC São Paulo	Gold
Lovely M-Commerce	Place App	lkea	Norgram	Gold
Lovely use of Technology	The Family Way	Recruit Lifestyle	Dentsu Y&R	Gold
Lovely Use of Programmatic	Owning All Travel Related  Moments	Egyptian Tourism Authority	Mindshare Dubai	Gold
Lovely Use of Location	Samsung Galaxy S7/S7 Edge	Samsung	InMobi, Starcom & Leo Burnett	Gold
Lovely Use of Location	Sky-Rocketing Snack-Sales, The Mobile-First Way	Arla	Fetch & Carat	Silver
Lovely Use of Data Personalisation	Fetch for The Telegraph	The Telegraph	Fetch	Gold
Lovely Use of Targeting	Helping Vietnamese Rural Change Brushing Habit to Prevent Cavity	Unilever - P/S Anti Cavity	Out There Media & Mindshare Vietnam	Gold
Lovely Use of Targeting	Huawei Eid Raffle Campaign	Huawei	Out There Media, Zain Iraq & Mindshare	Silver
Lovely Use of 360° Content	X Games Unframed	Samsung	InMobi & Starcom	Gold
Lovely Use of 360° Content	Dubai Panorama	Emirates	InMobi, Havas & Geometry	Silver
Lovely Use of Lead Generation	Dove Project Pearl	Unilever	Out There Media & Mindshare Indonesia	Silver

